

Message Text

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PAGE 01 THE HA 01640 281632Z
ACTION COME-00

INFO OCT-01 EUR-12 IO-14 ISO-00 AGRE-00 CEA-01 CIAE-00
DODE-00 EB-08 FRB-01 H-02 INR-10 INT-05 L-03
LAB-04 NSAE-00 PA-02 CTME-00 AID-05 SS-15 STR-07
ITC-01 TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 NSCE-00
USIE-00 INRE-00 DOEE-00 OES-07 DOTE-00 OTPE-00
SSO-00 /118 W

-----013741 281650Z /72

O P 281538Z MAR 78
FM AMEMBASSY THE HAGUE
TO SECSTATE WASHDC IMMEDIATE 2309
INFO USMISSION GENEVA PRIORITY

UNCLAS THE HAGUE 1640

USMISSION FOR MTN GENEVA

E.O. 11652: N/A
TAGS: ETRD, MTN, NL
SUBJ: IDENTIFICATION OF PUBLIC PROCUREMENT ENTITIES

REF: (A) STATE 75536, (B) STATE 66974, (C) THE HAGUE 1401

1. SUMMARY: OUR RESPONSES TO STATE REFTELS REGARDING PUBLIC
PROCUREMENT ENTITIES IN THE NETHERLANDS ARE AS FOLLOWS:
END SUMMARY:

2. MINISTRIES AS LISTED IN PARAGRAPH 2 OF REF (A) SHOULD
BE EXPANDED TO INCLUDE MINISTRIES OF SCIENCE POLICY AND NETHERLANDS
ANTILLES.

3. OTHER NATIONAL GOVERNMENT ENTITIES AS CITED IN PARAGRAPH 3
OF REF (A) ARE OF SUBSTANTIAL IMPORTANCE IN GOVERNMENT PROCURE-
MENT AND ARE PARTS OF MAJOR MINISTRIES, E.G., STATE PRINTING
AND PUBLISHING OFFICE AND THE GOVERNMENT MACHINES CENTER (ALSO
LUTED AS GOVERNMENT CENTER FOR OFFICE MECHANIZATION AND
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AUTOMATION) ARE PART OF INTERIOR OR HOME AFFAIRS MINISTRY;
POSTAL, TELEPHONE AND TELEGRAPH SERVICES AND GOVERNMENT MOTOR
VEHICLE DEPARTMENT ARE PARTS OF MINISTRY OF TRANSPORT AND WATERWAYS;
AND STATE PURCHASING OFFICE IS PART OF MINISTRY OF FINANCE.

4. QUASI-PUBLIC ENTITIES AT NATIONAL LEVELS: (PARA 4 OF REF
(A)): N.V. NEDERLANDSE SPOORWEGEN (NATIONAL RAILWAYS) OWNED

100 PERCENT BY GON; DSM (DUTCH STATE MINES) OWNED 100 PERCENT BY GON, N.V. NEDERLAFSE GASUNIE OWNED 10 PERCENT BY GON, 40 PERCENT BY DSM, AND 25 PERCENT EACH BY SHELL AND EXXON; KLM OWNED 78 PERCENT BY GON; N.V. KONINGKLIJKE HOOGOVENS EN STAALFABRIKEN 28 PERCENT OWNED BY GON; SCHIPHOL AIRPORT N.V. OWNED 76 PERCENT BY GON; MARTINAIR CHARTER AIRLINE IS OWNED 25 PERCENT BY KLM. THE ELEVEN ELECTRIC POWER GENERATING AND DISTRIBUTING COMPANIES IN THE NETHERLANDS ARE OWNED AND OPERATED BY PROVINCIAL AND MUNICIPAL AUTHORITIES AND NOT BY GON. ROTTERDAM AND AMSTERDAM PORTS ARE OWNED AND OPERATED BY THEIR MUNICIPALITIES.

5. WE BELIEVE CODE SHOULD BE PHRASED TO COVER ALL GON MINISTRIES AND ALL OF THE COMPONENT ORGANIZATIONS OF EACH MINISTRY. CODE SHOULD ALSO COVER AS MANY AS POSSIBLE OF THE LISTED QUASI PUBLIC ENTITIES AND, LOOKING TO THE FUTURE POSSIBILITY OF ADDITIONAL OWNERSHIP ACQUISITION BY GON, MIGHT WELL PROVIDE FOR ADDITIONAL INCLUSIONS UNDER THE CODE SHOULD GON ACQUIRE INFLUENTIAL OWNERSHIP OF OTHER ENTITIES. WE BELIEVE EVEN MINORITY OWNERSHIP BY GON COULD HAVE GREAT INFLUENCE ON PURCHASING AND OTHER FINANCIAL DECISIONS OF A GIVEN ENTITY.

6. UNDER ITS 1978 BUDGET GON EXPECTS TO SPEND A TOTAL OF ABOUT \$4.5 BILLION ON COMMODITIES AND NEW BUILDINGS. BEST DATA WE CAN READILY PROVIDE ON VALUE OF RECENT ANNUAL PROCUREMENTS BY GON THAT REFLECT POTENTIAL U.S. SALES WERE CONTAINED IN OUR "BUY AMERICA" UNCLASSIFIED

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MESSAGE (THE HAGUE 1401) AND WE ARE REPEATING THAT MESSAGE TO MTN GENEVA.
BROWN

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NNN

Message Attributes

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Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
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Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
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ISecure: 1
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